

International Dutch trading company with over 30 years industry experience

The Company is an independent Dutch **global** trading company specialised in the **import** and **export** of **secondary raw materials**, meticulously tailored to meet the demands of the paper, converting, and hygiene industries. Leveraging its years of **experience** and **broad** network, the company excels in facilitating the **seamless** flow of secondary raw materials across international borders.

Investment considerations



Profound and **extensive** product knowledge regarding secondary raw materials used in the paper, converting and hygiene industries (**+30 years'** experience).



Unparalleled service in the industry by arranging all **transportation logistics** and **effectively aligning** supply with demand, ensuring a **seamless** experience for all parties involved.



Over the past **30** years, the Company has built **long-term** relationships with its suppliers, carriers and buyers resulting in access to a **wide international** network.

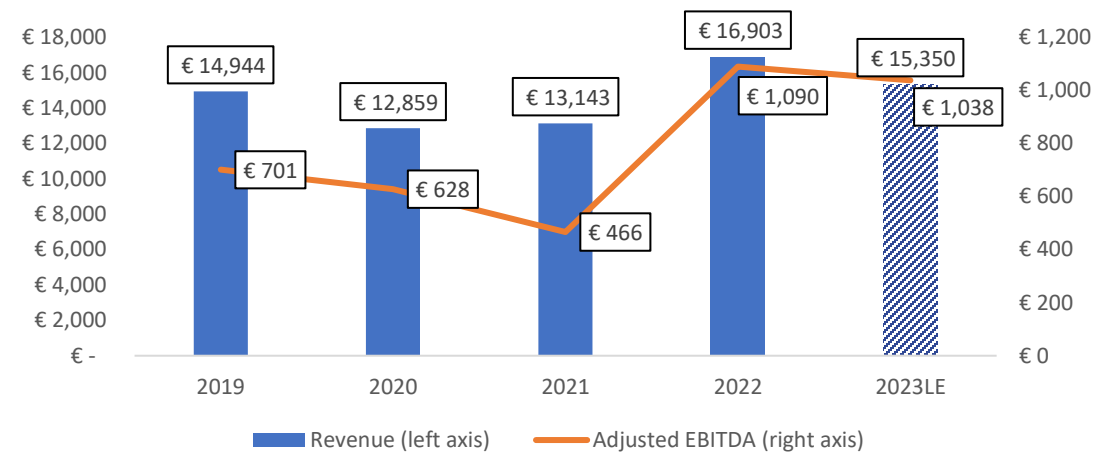


Ample growth opportunities: The Company has initiated the next phase of growth by entering new geographical markets with significant growth potential.



Credit limit is considerably **underutilised**, providing **substantial** room for upcoming transactions. This implies that a potential buyer is **not** compelled to **attract** extra financial resources to pay suppliers during day-to-day trading activities.

FINANCIAL PERFORMANCE (2019-2023LE)



Deal rationale



After having built a strong foundation for the Company in the last thirty years, the shareholders wish to sell 100% of the shares in the Company. Nevertheless, they are committed to remain involved during a mutually determined transitional period to facilitate a seamless handover.

Contact



27 years of experience



200+ professionals



Internationally active in all sectors



Averaging 150 transactions per year



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