



*Asset light logistics service provider is  
looking for a growth partner*

## PROJECT VECTURA

Teaser

P04628



# Asset light logistics service provider is looking for a partner

### Investment considerations

- 1 Asset light concept:** The company leases its warehouse and works with trusted partners for its cargo activities.
- 2 Local presence with a global scope:** The warehouse is located in the centre of the Netherlands. This together with the global partner network means that the company serves customers from all over the world.
- 3 Loyal customer base:** The client base consists of globally renowned names which outsource the majority of their distribution and logistics activities to the company.
- 4 Flexible:** The company can easily shift from one service category to another due to its relatively small size.
- 5 One-stop shop:** Because of its service offering, the company acts as a one-stop shop for companies looking for a supply chain partner.



### Transaction rationale

The entrepreneur acquired the company in 1991. Since then, the company developed into a fully integrated logistics service provider. Today, the company can be characterized as an asset-light integrated logistic service provider. The entrepreneur is looking for a strategic partner who can take the company to the next stage and is open to continuing part of his operational tasks.



### Activities

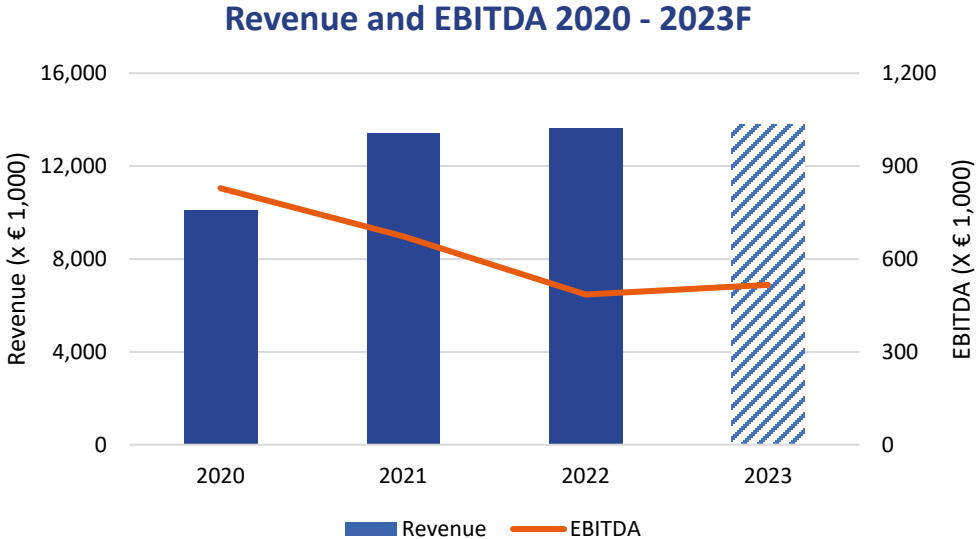
The business can be broadly divided in three categories:

- Warehousing: handling and storage activities
- Customs brokerage
- Freight forwarding: cargo activities

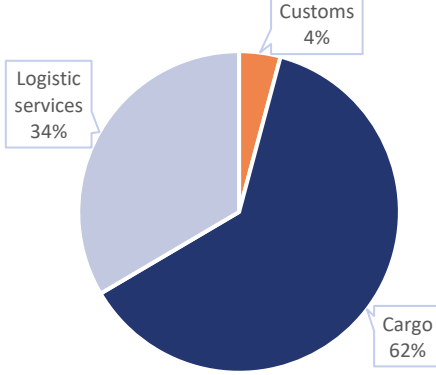


### Organisation and location

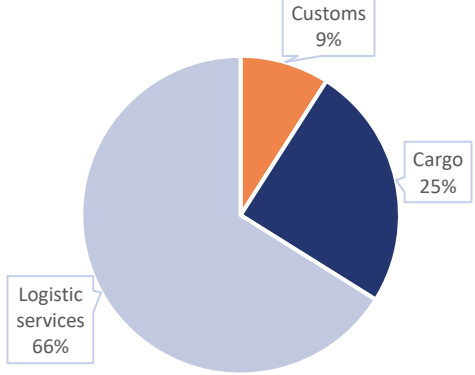
- Location: Centre of the Netherlands
- Two warehouse locations
- ~80 employees



### Revenue distribution 2022



### Gross margin distribution 2022



■ Customs ■ Cargo ■ Logistic services

# Contact



27 years of experience



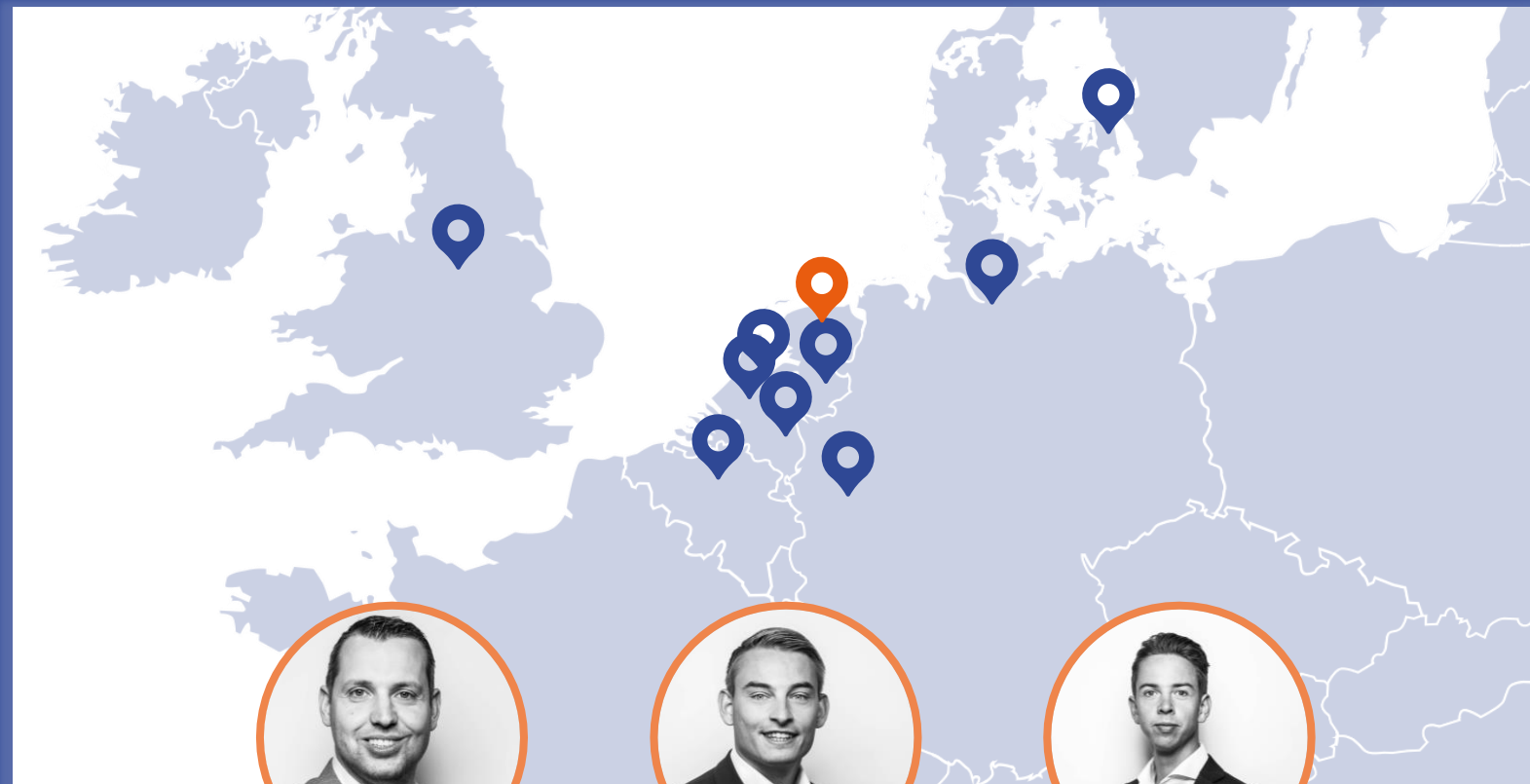
~175 professionals



Internationally active in all sectors



Averaging 150 transactions per year



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